

Sample form, not for offline completion.

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Industrial Development of the Year Award

Development/redevelopment projects completed or substantially completed during January 1, 2024 to December 31, 2024 (Certificate of Occupancy and Substantial Completion to have been issued during this time). Development/redevelopment cost (incl. land, hard and soft costs) of at least \$7,500,000.

For office/industrial/retail developments, a minimum of 65% of GLA for conventional use of that category is required. In addition, projects must be at least 50% unconditionally leased by submission date, and residential components are not allowed within that category. Owner occupied projects are eligible for submission, provided that at least 25% of the GLA is leased/available for lease by third parties. Projects completed prior to commencement of eligibility period but did not meet the leasing threshold until the eligibility period are eligible for submission.

Five (5) key judging criteria include: Quality & Functionality (15%), Financial & Development Performance (30%), Innovation & Creativity (35%), Sustainability Considerations (20%), and other considerations.

Project Name - Please provide a project name that NAIOP will use in event marketing - i.e. announcement of finalists.

Property Name:

Property Address:

Key Contact Name:

Phone Number: (optional)

Email:

Project Name for Award:

If your submission is successful, please provide the project name as to how you would like to be listed on the REX Award Trophy.

For example: Project: **ICICI Tower at 366 Bay Street**

Team Listing for Award:

If your submission is successful, please provide the Team(s) as to how you would like to be listed on the REX Award Trophy.

For example, Team: **Dream Office REIT, Lennard Commercial Realty**

In this box, using 50 words or less, please describe the project in a manner that will be used in the event program or other marketing materials, including the award finalist video. A more detailed description of the project will be required for judging purposes. ****Please refrain from using jargon, acronyms or abbreviations.**

Transaction Description: 250 words

In 250 words or less, please provide an overview and description of the transaction, outlining asset class, geography, size and scope of the deal.

Date project was completed or met leasing threshold

Project Contacts

It is the responsibility of the key contact named on page one to consult with all of the individuals who may be identified here and ensure that all project team members have granted permission for their names and their companies to be included in this REX Award submission.

Team Member Name:

Team Member Role in Project: (optional)

Please indicate individual's role in the project - i.e. co-owner, tenant, advisor, broker, contractor, lender, legal counsel, architect, etc.

Team Member Organization and Title: (optional)

Team Member Email: (optional)

Team Member Phone: (optional)

Please enter phone number using this format 416-777-1234

Team Member Mailing Address: (optional)

Other team member name (2): (optional)

Please provide first and last name

Team Member Role in project (2): (optional)

Please indicate individual's role in the project - i.e. co-owner, tenant, advisor, broker, contractor, lender, legal counsel, architect, etc.

Team Member Organization and Title (2): (optional)

Team Member Email (2): (optional)

Team Member Phone (2): (optional)

Please enter phone number using this format 416-777-1234

Team Member Mailing Address (2): (optional)

Project Description

Quality & Functionality (15%):

250 words

In 250 words or less, please describe how the development considers the following:

- **Quality of Materials & Design:** Consider the quality of materials / finishes used and thoughtfulness of design relative to market needs and municipal requirements
- **Space Efficacy & Optimization:** Efficiency of useable space relative to overall project size. Strong = highly efficient; Moderate = in line with market standards; Weak = below market efficiency
- **Use & Flexibility:** Functionality of the space to meet current market demands and flexibility to accommodate future or a variety of users
- **Industry & Community Awareness:** Consider the degree of positive publicity received in the news and within the community

Financial & Development Performance (30%):

250 words

In 250 words or less, please describe how the development considers the following:

- **Development Timing:** Consider development timing in relation to budgeted construction schedule and alignment to tenant requirements.
- **Financial Performance - Value to Owner:** Consider the amount of time / resources invested relative to the project's size, value from a return perspective (if available), and etc.
- **Financial Performance - Cost & Efficiency:** Consider the cost or efficiency of the development relative to similar developments or existing assets.

Innovation & Creativity (35%):

250 words

In 250 words or less, please describe how the development considers the following:

- **Architecture, Design & Technology:** How innovative is the project's architecture & design and in the integration of technology / smart building solutions? How influential is the project on future design / use standards? Consider the size/scale within the market.
- **Development Complexity:** Consider the complexity of the development. E.g. new addition on top of an existing building, density considerations, and etc.
- **Collaboration with Stakeholders?:** Consider the creativity of the project's financial structure and collaboration with key stakeholders (municipal, end-user of the space, and etc.)

Sustainability Considerations (20%):

250 words

In 250 words or less, please describe how the development transaction considers the following:

- **Sustainable Design:** To what degree does the project incorporate sustainable design relative to current standards? E.g. operational optimization, materials efficiency, and etc.
- **Social and Economic Impact:** Does the project have a positive social and economic impact on the community and neighborhood? Consider integration with existing neighborhood context, density, gentrification and etc.
- **Green Certifications:** Consider the project's pursuit of green certifications such as LEED, BOMA, Fitwell, etc. Strong = 2 or more certifications; Moderate = 1; Weak = No certifications.

Other Considerations:

250 words

In 250 words or less, please include any other unique development considerations not covered in the above, for example:

- historical/heritage considerations, building branding opportunity, retrofits, anchor to other assets/mixed-use properties, option to expand/increase density, etc.

Material may be supplied as follows:

Please attach or include high resolution photographs/renderings of the project as part of the submission.

Please attach or include photographs/renderings of the project as part of the submission. (optional)

High Resolution Photo

Renderings

I agree to the following *Submission Terms and Conditions*

- All parties to this submission have been given the Submission Information Brochure and have agreed to abide by the rules and procedures of the REX Awards program.
- All parties to this submission have been consulted and have granted permission for their names and companies to be included as presented in this form.
- All key stakeholders (e.g. tenants) have given signed authorization for their names and companies to be included in the submission.
- NAIOP Greater Toronto Chapter and its agents will not be held responsible for publishing erroneous information resulting from inaccuracies there may be in this award submission.
- After submitting this form and attachments, if an email acknowledgement of receipt does not come by the next business day it is my responsibility to follow up with the NAIOP Greater Toronto Chapter administration office to ensure this submission is received.